September 21, 2004

Board of Supervisors
County of Marin
3501 Civic Center Drive
San Rafael, California 94903

SUBJECT: Sole Source Purchase of IGS Talisman K90 Thermal Imaging Cameras

Dear Board Members:

RECOMMENDATION: Ratify the sole source purchase of two IGS Talisman K90 Thermal Imaging Cameras for the Marin County Fire Department from Lee & Associates/The Gear Shop, Boulder Creek, CA in the amount of $28,444.00 including 7.25% sales tax.

SUMMARY: The Marin County Fire Department did extensive research and price checking in the search for thermal imaging cameras for the Marin County USAR Team. As part of the Mutual Aid agreement in Marin County, the local agencies have committed to standardize their equipment to insure inter-operability, over-all operational effectiveness, and team member safety. During multi-agency drills, it was determined that the thermal imaging cameras being used by neighboring departments would benefit the Marin County USAR Team in achieving their mission. Utilizing thermal imaging cameras will allow for greater safety for the team and expedite the search for victims. Lee & Associates is the only distributor in Northern California for the camera selected by the agencies.

FISCAL IMPACT: Funds for the cameras were secured through a grant and are available in 102-341-4801 and 921-SUN-RCAT=0739-BS Acct=12888.

REVIEWED BY: ( ) Auditor-Controller ( X ) N/A
( X ) County Counsel ( ) N/A
( ) Human Resources ( X ) N/A

Respectfully submitted,

Audrey A. Andrus
Supervising Purchaser
cc: Fire Department
   DPW Accounting

F:Purch /Board Letters/BOS ratify solesource thermal cameras 9 04